



J. W. Knowles & Sons

MACHINE MAKERS,

Atlas Works, 140, Thornton Road,

BRADFORD,

Ap 14 1905



Mr W C Smith, Shelford

Dear Sir

In reply to your esteemed favor of 12th inst, We have gone carefully into the matter re minimum number of variable speeds & as everything depends on ourselves re the quantity we think you might with confidence leave this to us without fixing a number for the first 12 months -

For the success of this you may rest assured we shall do our utmost & leave no stone unturned in pushing it. The writer has had a fair experience with patents & knows the difficulties experienced at first -

The writer has an interest in a very good patent (Ball bearing steadying motion for Lomting machines) now in its last year unfortunately, & it has been an exceptionally successful one - but we could not convince our clients the first year - but since then many hundreds have been supplied -

I mention this as one in a many cases I have known - Trusting you may see your way to agree to this

We remain

Yours truly

J W Knowles & Sons
JW